



NORTH ATLANTIC TREATY ORGANISATION  
NATO MARITIME INTERDICTION OPERATIONAL TRAINING CENTRE  
NMIOTC  
SOUDA BAY  
73200 CHANIA  
GREECE



NMIOTC DIRECTIVE  
NUMBER 60-1

TO: See Distribution

SUBJECT: **COST OF NMIOTC TRAINING (TUITION FEES) – CHANGE 11  
(AMMENDMENT - 1)**

DATE: 07 Feb 2022

REFERENCES: A. STANAG 6025 (EDITION 2) - FINANCIAL PRINCIPLES AND PROCEDURES FOR THE PROVISION OF SUPPORT AND THE ESTABLISHMENT OF THE MULTINATIONAL ARRANGEMENTS / 22 Jan 2013-AFinP-1 Edition A Version 1  
B. NMIOTC MAT /FR. 15 Nov 2005  
C. NMIOTC MAT/MOU CHANGE 6  
D. NMIOTC Directive 60-1 / Change 10, (AMMENDMENT-1) dated 20 Mar 19.

This is Change 11(**AMMENDMENT - 1**) of the NMIOTC Directive 60-1 and defines training fees for the F.Y. 2021-22. Change 11(**AMMENDMENT - 1**) entirely supersedes Change 10 (AMENDMENT-1) in effect from 1<sup>st</sup> January 2021.

1. **Applicability.** This directive is applicable to all organizations, agencies, commands and units participating in NMIOTC's training. It should be used as a guidance for the calculation of the cost of NATO Maritime Interdiction Operational Training Centre (NMIOTC) training.
2. **Interim changes.** Interim changes are authorized when approved by the NMIOTC Commandant.
3. **Purpose.** To define fees for training provided by NMIOTC, respective methods of payment and procedures for F.Y. 2021-22.
4. **Overview.**
  - a. NMIOTC is funded and logistically supported by the Hellenic Republic IAW ref. C.
  - b. Based on the above concept, NMIOTC will prepare and provide access to costs of training via its official webpage annually, and no later than the end of October. These updated tuition fees will apply until 31<sup>st</sup> December 2022. The tuition fees for the F.Y. 2021-22 are presented in Annex A.

c. Tuition Fees include local transportation during the training days from specific pick-up points to NMIOTC's premises and vice versa. Trainees or their sending authorities are responsible to cover travel and lodging expenses.

d. NMIOTC's Budget & Finance Department is responsible for following appropriate procedures and providing relevant clarifications to trainees or their sending authorities.

## 5. **Payment procedure.**

a. During the in-processing stage of a NMIOTC training program and prior to the related final allocation, a "Financial Agreement" (Annex B) must be signed either by the trainee himself or, in case that the training is provided collectively to a ship/group, by the official authority of the group/ship/organization. The signed document has to be submitted to the OPR of the specific activity prior to the final allocation of the scheduled training.

b. Regarding resident courses, tuition fee payment will be made either to NMIOTC's Financial Officer during the first day, in cash, by credit card (American Express excluded) or by bank deposit to NMIOTC bank account with the following data:

IBAN Number: GR 38 0110 4940 0000 4945 4001 048  
Swift BIC: ETHN GRAA  
Bank Name: National Bank of Greece

Note: Upon request a direct link for credit card payment can be sent to participant's email address to complete payment before event's start date. Bank deposit has to be finalized not later than 3 working days before the start date of the event. The relevant document has to be forwarded to Budget & Finance officer through an e-mail: [kladosa@nmiotc.nato.int](mailto:kladosa@nmiotc.nato.int).

c. Regarding tailored trainings for groups of trainees, upon completion of each training, an invoice will be signed (Annex C). This form will include the final total cost that has been charged according to the specific training provided by NMIOTC. Copies of the aforementioned documents will be provided to the financial representative of each group/ship/organization who will be responsible to forward the documents to the appropriate authority (MoD, General Staff, agent etc.). The respective payment must be executed within 60 days from the receipt of the above documents. Afterwards, the related department responsible for the execution of the deposit must return to NMIOTC the appropriate bank deposit receipt or remittance to NMIOTC via NMIOTC's Financial Officer's e-mail.

## 6. **Cancellation of participation - Obligations.**

a. NMIOTC courses are in high demand, therefore a late cancellation of a confirmed course significantly impacts NMIOTC's ability to maximize training opportunities for the Alliance and results in a financial loss for NMIOTC. Upon receipt of written confirmation from NMIOTC that your course has been placed on the NMIOTC calendar our cancellation fees apply as follows:

Cancelation between 30 to 15 days from course start date:	10% of student tuition due
Cancelation between 14 to 8 days from course start date:	25% of student tuition due
Cancelation inside of 1 week from course start date:	50% of student tuition due

b. Regarding tailored trainings, in the event of cancellation, the entity which scheduled the training remains financially obligated to NMIOTC for any irrecoverable costs related to the cancelled training (e.g Augmenter's SMEs expenses, advance lease transport etc.).

c. If the NMIOTC Student Admin Affairs Section (SAA) receives a cancellation of training allocation, will inform the requesting Authority by fax or e-mail about any related financial obligations, adducing relevant documents of irrecoverable expenses concerning the preparation of the cancelled training.

7. **Mobile Education & Training Team (METT).** NMIOTC can provide training via Mobile Education & Training Teams (METT) upon request. In this case, tuition fees will be modified accordingly (e.g. costs associated with NMIOTC personnel accommodation, travel, and/or meals) and the training requestor or their representative will be informed of these changes well-in advance of the training, by NMIOTC SAA Section on the exact costs.

8. A Team / Unit / Ship can create a tailored training package in accordance with its specific operational requirements, in close cooperation with NMIOTC staff. In this case, modules from different courses may be selected and the final cost of the "package" will be calculated by adding the respective costs of each selected module, the cost of consumables (e.g. simunition rounds, fuel consumption, employment of training assets, means of transportation, etc.) and any other associated costs.



Charalampos Thymis  
Commodore GRC (N)  
NMIOTC Commandant

ANNEXES:

- A. Tuition Fees for NMIOTC Courses (Years 2021 - 22)
- B. NMIOTC Financial Agreement Form and Cancellation Policy
- C. NMIOTC Invoice Form

DISTRIBUTION:

External:

Action: HNGS / B2

Information:

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HNGS/ A' BRANCH DIRECTOR

IMS C&RS

HQ SACT/ ACOS JETE

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SHAPE MPD COI

MPD

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JFC NP NAPLES MPD

Internal:

Action:

DIR E&T

ET- Student Admin Office

B&F

Information:

DCOM

COS

DIR TS

DIR S

DOS

**TUITION FEES FOR NMIOTC COURSES (YEARS 2021-22)**

<b>COURSE</b>	<b>DESCRIPTION</b>	<b>DURATION (Working Days)</b>	<b>TUITION FEE PER TRAINNEE (€)</b>
1000	COMMAND TEAM MIO ISSUES	5	390,00
2000	BOARDING TEAM THEORETICAL ISSUES	3	350,00
3000	BOARDING TEAM PRACTICAL ISSUES	7	450,00
4000	FINAL TACTICAL EXERCISE (FTX)	2	ANEX A, Appendix 4
5000	MARITIME OPERATIONAL TERMINOLOGY COURSE (MOTC)	10	600,00
6000	WEAPONS OF MASS DESTRUCTION (WMD) IN MIO	5	420,00
7000	MIO IN SUPPORT TO COUNTER PIRACY AND ARMED ROBBERY AT SEA OPERATIONS	5	530,00
8000	C-IED CONSIDERATIONS IN MARITIME FORCE PROTECTION	10	900,00
10000	MARITIME INTERDICTION OPERATIONS IN SUPPORT OF COUNTERING ILLICIT TRAFFICKING AT SEA	5	520,00
12000	C-IED IN MARITIME INTERDICTION OPERATIONS	5	750,00
13000	COMMAND TEAM ISSUES IN MIO IN SUPPORT OF INTERNATIONAL EFFORTS TO MANAGE THE MIGRANT AND REFUGEE CRISIS AT SEA	5	450,00
14000	MARITIME IED DISPOSAL	5	900,00

<b>15000</b>	<b>MANAGING MIGRANT RELATED INCIDENTS AT SEA</b>	5	450,00
16000	MARITIME ASPECTS OF JOINT OPERATIONS	5	430,00
17000	TRAIN-THE-TRAINERS TECHNICAL INSTRUCTOR COURSE	10	700,00
18000	MARITIME BIOMETRICS COLLECTION AND TACTICAL FORENSIC SITE EXPLOITATION	5	500,00
19000	CYBER SECURITY ASPECTS WITHIN MARITIME OPERATIONS	5	480,00
20000	MIO IN SUPPORT OF MANAGING PERILOUS SECURITY INCIDENTS ON COASTAL CRITICAL SITES (MIO MPSI CCS)	10	1.100,00
<b>21000</b>	<b>MEDICAL COMBAT CARE IN MARITIME OPERATIONS</b>	10	<b>1.700,00</b>
23000	WEAPONS INTELLIGENCE TEAM (WIT) SUPPLEMENT IN THE MARITIME ENVIRONMENT	5	980,00
25000	DRAFTING, PRODUCTION AND MAINTENANCE OF NATO STANDARDS	5	450,00
<b>26000</b>	<b>TACTICAL COMBAT CASUALTY CARE (TCCC) / COMBAT LIFESAVER (CLS) IN MARITIME OPERATIONS</b>	5	650,00
<b>27000</b>	<b>MARITIME SNIPER COURSE</b>	<b>10</b>	<b>5.800,00</b>
28000	RADIOLOGICAL SEARCH IN MARITIME ENVIRONMENT	5	500,00 (second participant 300,00 if brings radiological equipment)
29000	DETECTION AND IDENTIFICATION OF WEAPONS OF MASS DESTRUCTION (CBRN MATERIALS) IN MARITIME INTERDICTION	5	400,00

**APPENDIXES:**

- Appendix 1: "1000" Course Fees
- Appendix 2: "2000" Course Fees
- Appendix 3: "3000" Course Fees
- Appendix 4: "4000" Course Fees
- Appendix 5: "6000" Course Fees
- Appendix 6: "7000" Course Fees

- Appendix 7: "8000" Course Fees
- Appendix 8: "10000" Course Fees
- Appendix 9: "12000" Course Fees
- Appendix 10: "13000" Course Fees
- Appendix 11: "14000" Course Fees
- Appendix 12: "15000" Course Fees
- Appendix 13: "18000" Course Fees
- Appendix 14: "20000" Course Fees
- Appendix 15: "21000" Course Fees
- Appendix 16: "26000" Course Fees
- Appendix 17: "Tailored Training & Associated Charges/Fees"

**CHANGE 11 - AMMENDMENT-1**

<b>COMMAND TEAM MIO ISSUES (1000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	1010	MIO Planning	40,00 €
2	1020	MIO Related Messages	30,00 €
3	1030	Intel Support to MIO	40,00 €
4	1040	Legal Issues-ROE	40,00 €
5	1050	MIO Phases	40,00 €
6	1060	Units Organization	30,00 €
7	1070	Air Assets Support to MIO	20,00 €
8	1080	Negotiation techniques in MIO	30,00 €
9	1090	MIO Simulator Training / SIMEX	100,00 €
10	1100	Evidence Collection and NATO Biometrics in MIO	50,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>390,00 €</b>

**REMARKS:**

1. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.



**CHANGE 11 - AMMENDMENT-1**

<b>BOARDING TEAM THEORETICAL ISSUES (2000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	2010	Boarding Mission Requirements	40,00 €
2	2020	Inspection/ Detection Techniques	40,00 €
3	2030	Intel Gathering on MIO Targets	50,00 €
4	2040	Tactical MIO Planning	50,00 €
5	2050	Boarding Team Psychology	50,00 €
6	2060	Suspect Vessel Crew Psychology	50,00 €
7	2070	NATO Biometrics in MIO	40,00 €
8	2080	Biometrics Collection with SEEK II Device	50,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>350,00 €</b>

**REMARKS:**

1. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>BOARDING TEAM PRACTICAL ISSUES (3000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	3010	Container Inspection	40,00 €
2	3020	Small Arms Training	70,00 €
3	3030	Tactical Sweep	60,00/80,00€
4	3040	Crew Control / Suspect Crew Handling	50,00 €
5	3050	Small Boat Handling	40,00 €
6	3060	Rhib Insertion	70,00 €
7	3070	Heliborne Insertion / Fast Rope	50,00 €
8	3080	Boarding Under Multiple Threats	60,00 €
9	3090	Combat Medical Care in MIO	100,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>450,00 €</b>

**REMARKS:**

1. Module 3050 is not included within Resident Course 3000 and is offered as part of tailored training packages only.
2. Personnel must show proof of qualification in order to receive practical training for Module 3010 (National Military Rappelling Certification) and Module 3070 (National Military Fast-rope/Heliborne Insertion Certification). This applies for both Resident Courses and Tailored Training packages.
3. For the **Resident Course**, an amount of **50** Simunition rounds is included in the price. Individual trainees may purchase more Simunition during the Resident Course at 1.20€ per additional round. Unused rounds may be returned at no charge. RHIB fee (module 3060) is also included within the price of the Resident Course 3000.
4. For additional fees associated with Tailored Training packages, please see Appendix 17.
5. For Tailored Training packages the price of Module 3030 becomes 80.00€ for an advanced or SOF team that needs a more advanced (FoF) scenario.
6. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>FINAL TACTICAL EXERCISE (FTX) (4000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	4010	Evaluation of Command Team's Ability to Plan and Execute MIO	40,00 €
2	4020	Evaluation of Boarding Team's Ability to Plan and Conduct VBSS	60,00/80,00€
3	4030	Evaluation of Ship's Ability to Plan and Execute MIO/VBSS	100,00 €

**REMARKS:**

1. For additional fees associated with Tailored Training packages, please see Appendix 17.
2. The price of Module 4020 becomes 80.00€ for an advanced or SOF team that needs a more advanced (FoF) scenario.
3. Simunition cost is not included in the above prices. Estimated simunition cost is 120.00 euros per trainee (100 simunition rounds).

**CHANGE 11 - AMMENDMENT-1**

<b>WEAPONS OF MASS DESTRUCTION (WMD) IN MIO (6000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	6110	Political aspects of the Prevention of the Proliferation of WMD	40,00 €
2	6120	NATO Strategic Approach on CBRN IN Relation to MIO	40,00 €
3	6130	Legal Aspects Related to WMD Counter-Proliferation in the Maritime Environment	50,00 €
4	6140	Operational Processes Required to Successfully Counter the WMD Proliferation at Sea	40,00 €
5	6150	Reach - Back Architecture and Procedures	40,00 €
6	6210	CBRN Threat	50,00 €
7	6220	CBRN Agents and their Means of Delivery	50,00 €
8	6230	CBRN Agents' Impact on the Human Body	50,00 €
9	6240	Methods of CBRN Detection and the Respective Equipment	50,00 €
10	6250	Principles of CBRN Protection and the Available Equipment	50,00 €
11	6310	Stand-off Detection of CBRN Material During Boarding	40,00 €
12	6320	Detection of CBRN Material During Boarding	40,00 €
13	6330	Identification of CBRN Material During Boarding	40,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>420,00 €</b>

**REMARKS:**

1. Course 6000 is augmented partially by external SMEs, therefore some modules are subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training demands please contact with the designated Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MIO IN SUPPORT TO COUNTER PIRACY AND ARMED ROBBERY AT SEA OPERATIONS (7000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	7010	Piracy and Armed Robbery at Sea Overview	30,00 €
2	7020	Ongoing Counter-Piracy Operations	40,00 €
3	7030	ROE Implementation-Legal Issues	40,00 €
4	7040	Pirate Characteristics and Modes of Operation	30,00 €
5	7050	Case Studies on Piracy Incidents	30,00 €
6	7060	Lessons Learned from Counter Piracy Operations	30,00 €
7	7070	Anti Piracy Measures in Merchant Shipping	30,00 €
8	7075	MIO Related Messages	30,00 €
9	7080	Simulated Counter Piracy Scenarios	100,00 €
10	7090	NATO Biometrics in Counter Piracy	40,00 €
11	7100	Small Skiff Investigation	60,00 € (x2)
12	7200	Pirate Mother Ship/Hijacked Merchant Vessel Boarding	50,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>530,00 €</b>

**REMARKS:**

1. Total Cost is calculated according Appendix 17.
2. Module 7100 is executed twice into each iteration.
3. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>C-IED CONSIDERATIONS IN MARITIME FORCE PROTECTION (8000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	8010	Global / Maritime IED Threat	40,00 €
2	8020	Methods of Attack	40,00 €
3	8030	Classification of IED's	40,00 €
4	8040	Water Borne IEDs (WBIEDs)	40,00 €
5	8050	Force Protection Process / Model	50,00 €
6	8060	IED Incident Response	40,00 €
7	8070	Maritime Tactical Exploitation Awareness	40,00 €
8	8080	Procedures for Person / Vehicle Checking	50,00 €
9	8090	Port Arrival Procedures, Including Area and Building Search	50,00 €
10	8100	Escalation of Force (EOF)	50,00 €
11	8110	Vehicle Check Point (VCP) Exercise	50,00 €
12	8120	Introduction to ECM	40,00 €
13	8130	International Ship and Port Facility Security (ISPS) Code	60,00 €
14	8140	MFP Planning Process	50,00 €
15	8150	Attack the Network (ATN)Exploitation Overview	50,00 €
16	8160	4 Syndicate Table Top Exercises (TTXS)	150,00 €
17	8170	Final Tactical C-IED Exercise	90,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>900,00 €</b>

**REMARKS:**

1. Course 8000 is augmented partially by external SMEs, therefore some modules are subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training demands please contact with the designated Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MARITIME INTERDICTION OPERATIONS IN SUPPORT OF COUNTERING ILLICIT TRAFFICKING AT SEA (10000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	10010	Human Trafficking / Smuggling	40,00 €
2	10020	WMD Proliferation	40,00 €
3	10030	MIO Lessons Learnt	40,00 €
4	10040	Intel Support to MIO	40,00 €
5	10050	Psychological Aspects During Trafficking Operations	50,00 €
6	10060	Introduction to MIO	30,00 €
7	10070	Legal Overview	50,00 €
8	10080	Crime Scene Investigation / Evidence Collection	50,00 €
9	10090	RHIB Insertion (and Subsequent Tactical Movement after Insertion)	50,00 €
10	10100	Gender Awareness	50,00 €
11	10110	Crew Control / Suspect Crew Handling	50,00 €
12	10120	Tactical Sweep	50,00 €
13	10130	Biometrics Collection with SEEK II	50,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>520,00 €</b>

**REMARKS:**

1. Course 10000 is augmented partially by external SMEs, therefore some modules are subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training demands please contact with the designated Officer of Primary Responsibility (OPR).
2. For additional fees associated with Tailored Training packages, please see Appendix 17.
3. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>C-IED IN MARITIME INTERDICTION OPERATIONS (12000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	12010	Overview of the global and Maritime IED threat	40,00 €
2	12020	Fundamentals of the NATO C-IED approach and general CME application	40,00 €
3	12030	Attack the Networks Operations	40,00 €
4	12040	Make-up of an IED and the Threat to Boarding Teams	40,00 €
5	12050	Biometrics in MIO (Collection Device Demonstration)	40,00 €
6	12060	IED Precursor Materials	40,00 €
7	12070	Vessel Search Operations	40,00 €
8	12080	Person Search	40,00 €
9	12090	Threat Assessment (Vessel Search – Theory Threats and Safety Considerations)	40,00 €
10	12100	Case Study	40,00 €
11	12110	Tactical Site Exploitation (TSE) Considerations (Collection, Handling, Recording, Questioning and Photography)	120,00 €
12	12120	TSE Handling of Evidence - Practical Considerations in CME	30,00 €
13	12130	Planning & Executing Maritime Search Ops - Key Considerations	30,00 €
14	12140	Maritime Search - Practical Exercise	40,00 €
15	12150	2 Mentored Exercises (Search and Exploit a Vessel / small boat)	60,00 €
16	12160	Table Top Exercise (Planning Task and Syndicate Brief-Back)	30,00 €
17	12170	Final Tactical C-IED Exercise	100,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>750,00 €</b>

**REMARKS:**

1. Course 12000 is augmented partially by external SMEs, therefore some modules are subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training demands please contact with the designated Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.



**CHANGE 11 - AMMENDMENT-1**

<b>COMMAND TEAM ISSUES IN MIO IN SUPPORT OF INTERNATIONAL EFFORTS TO MANAGE THE MIGRANT AND REFUGEE CRISIS AT SEA (13000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	13010	Migration Overview	30,00 €
2	13020	Legal Aspects in Migration Related Operations	50,00 €
3	13030	Law Enforcement Operations to Manage the Crisis and Lessons Learned on Migrant Smugglers TTPs	40,00 €
4	13040	Operational Phases and Unit's Organization	30,00 €
5	13050	Logistic Consideration in Migration Related Operations	40,00 €
6	13060	Medical Issues in Migration Related Operations	40,00 €
7	13070	Psychological Aspects during Migration Related Operations	40,00 €
8	13080	Cultural Aspects and Gender Perspective in Migration Related Operations	40,00 €
9	13090	Case Studies and Lessons Learned in Migration Related Operations	40,00 €
10	13100	Biometrics in support of NATO Operations and Evidence Collection	50,00 €
11	13110	SAR Procedures	40,00 €
12	13120	Migration Related Table Top Exercise	40,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>450,00 €</b>

**REMARKS:**

1. Course 13000 is augmented partially by external SMEs; therefore some modules are subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training demands please contact with the designated Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MARITIME IED DISPOSAL (14000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	14010	M-IEDD Concept and Threat Overview	50,00 €
2	14020	M-IEDD Principle and Philosophy	50,00 €
3	14030	Assault Introduction	50,00 €
4	14040	M-IEDD Planning Considerations	50,00 €
5	14050	Hostage Management	50,00 €
6	14060	M-IEDD Equipment and Configuration	50,00 €
7	14070	M-IEDD Disruption	50,00 €
8	14080	Equipment Issue and Validation	50,00 €
9	14090	M-IEDD Disruption (Live Fire Demo)	150,00 €
10	14100	Syndicate Practice - Rapid Disruptor Placement	50,00 €
11	14110	Basic Manual Techniques	50,00 €
12	14120	Suicide Devices (Video & DEMO)	50,00 €
13	14130	M-IEDD Practical Exercise	40,00 €
14	14140	Tactical Sweep (Theory)	50,00 €
15	14150	Tactical Sweep / EOD Integration (Practice)	50,00 €
16	14160	Mentored Training Lanes	50,00 €
17	14170	M-IEDD Mentored Exercises	50,00 €
18	14180	M-IEDD Final Tactical Exercise	150,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>900,00 €</b>

**REMARKS:**

1. Course 14000 is augmented by external SMEs, therefore some modules is subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training detailed information will be provided by the Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MANAGING MIGRANT RELATED INCIDENTS AT SEA (15000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	15010	Migration Overview / History, Evolution and Ongoing Operations	40,00 €
2	15020	Legal Aspects of Migrants Recovery Operations	40,00 €
3	15030	Operation Phases and Unit's Organization	50,00 €
4	15040	Case Studies and Lessons Learned During Migrants Recovery Operations	60,00 €
5	15050	Security Procedures	60,00 €
6	15060	Recovery of Persons at Sea and Post Recovery Actions	60,00 €
7	15070	Crowd Control Techniques	60,00 €
8	15080	Final Tactical Exercise	90,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>450,00 €</b>

**REMARKS:**

1. Course 15000 is augmented partially by external SMEs; therefore some modules are subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training demands please contact with the designated Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MARITIME BIOMETRICS COLLECTION AND TACTICAL FORENSIC SITE EXPLOITATION (18000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	18010	NATO Biometrics in MIO	40,00 €
2	18011	Biometrics Collection with SEEK II Device	50,00 €
3	18012	Data Handling on SEEK II Device	40,00 €
4	18013	Customization of a SEEK II Device	40,00 €
5	18014	Forensic Site Exploitation Overview	40,00 €
6	18015	Forensic Photography	30,00 €
7	18016	Latent Fingerprint Lifting	50,00 €
8	18017	Physical Evidence Collection	70,00 €
9	18018	Forensic DNA Sample Collection	40,00 €
10	18019	Forensic Site Exploitation Practice	80,00 €
11	18020	Biometrics and Forensics Final Exercise	80,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>500,00 €</b>

**REMARKS:**

1. Course 18000 is augmented by external SMEs, therefore some modules is subject to time and SME's availability in order to be provided in tailored training packages. In case of tailored training detailed information will be provided by the Officer of Primary Responsibility (OPR).
2. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MIO IN SUPPORT OF MANAGING PERILOUS SECURITY INCIDENTS ON COASTAL CRITICAL SITES (MIO MPSI CCS) (20000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	20010	Legal Issues - ROE in CCS	40,00 €
2	20020	Tactical Planning in CCS	40,00 €
3	20030	Tactical Movement outside of CCS	200,00 €
4	20040	Breaching	400,00 €
5	20050	Tactical Movement Inside of CCS	200,00 €
6	20060	Suspect Control - Detainee Handling in CCS	200,00 €
7	20070	Combat Marksmanship in CCS	200,00 €
8	20080	Insertion/Extraction in CCS	200,00 €
9	20090	Mission Planning Considering Multiple Threats in CCS	170,00 €
10	20100	FTX	170,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>1.100,00 €</b>

**REMARKS:**

1. Module 20080 does not include the use of Helicopter.
2. For tailored trainings using one or more of the above modules, the maximum charge per day of training will not exceed the total amount of 1.600,00 euros.
3. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

**CHANGE 11 - AMMENDMENT-1**

<b>MEDICAL COMBAT CARE IN MARITIME OPERATIONS (21000) COURSE FEE PER TRAINEE THEORETICAL / PRACTICAL TRAINING</b>			
<b>1st WEEK TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	21010	Introduce Human Anatomy and Physiology	ADL MODULE
2	21020	Present TCCC Algorithm and Basic Pharmacology	ADL MODULE
3	21030	Construct the Scaffold for the Tactical Combat Casualty Care (TCCC)	100,00 €
4	21040	Identify Care Under Fire	100,00 €
5	21050	Present Tactical Field Care	100,00 €
6	21060	Illustrate Basic Management Plan for Tactical Evacuation Care	100,00 €
7	21070	Display Pre-Mission Medical Planning	100,00 €
8	21080	Present Individual First Aid Kit and Medical Providers Bags	100,00 €
9	21090	Dissect TCCC Algorithm During TFC	150,00 €
10	21100	Operate TCCC Simulated Scenarios	100,00 €
<b>1st WEEK RESIDENT COURSE FEE (€)*</b>			<b>800,00 €</b>
<b>2nd WEEK TRAINING</b>			
11	21110	Tactical Considerations for Medical Personnel	100,00 €
12	21120	Examine Legal Considerations for Providing Medical Aid at Sea	60,00 €
13	21130	Standard Medical Emergency Equipment & Supplies on MV	50,00 €
14	21140	Initial Casualty Treatment at the Site (MOULAGE)	130,00 €
15	21150	Recover and Threat Persons Collected at Sea (Drowning Prevention)	60,00 €
16	21160	Improvised Equipment Demonstration & Application	60,00 €
17	21170	TACEVAC in support of Maritime Security Operations	150,00 €
18	21180	Stress Management	100,00 €
19	21190	Plan & Conduct Final Tactical Exercise Based on Different Medical Assistance Scenarios (FTX)	140,00 €
20	21200	Risks & Potential Threats from HAZMAT During MIO	100,00 €
<b>2nd WEEK RESIDENT COURSE FEE (€)*</b>			<b>900,00 €</b>
<b>2-Week RESIDENT COURSE FEE (€)*</b>			<b>1.700,00 €</b>

**REMARKS:**

1. For the Resident Course, an amount of 50 Simunition rounds is included in the price. Individual trainees may purchase more Simunition during the Resident Course at 1.20€ per additional round.

**CHANGE 11 - AMMENDMENT-1**

<b>TACTICAL COMBAT CASUALTY CARE (TCCC) / BOMBAT LIFESAVER (CLS) IN MARITIME OPERATIONS (26000) COURSE FEE PER TRAINEE</b>			
<b>THEORETICAL / PRACTICAL TRAINING</b>			
<b>#</b>	<b>MODULE#</b>	<b>MODULE DESCRIPTION</b>	<b>FEE PER MODULE PER TRAINEE (€)</b>
1	26010	Actions Required in Care Under Fire (CUF)	150,00 €
2	26020	Actions Immediately Required for Life-Threatening Injuries In Tactical Field Care (TFC)	200,00 €
3	26030	Stabilization of Life-Threatening Conditions	200,00 €
4	26040	Management of Non-Life-Threatening Conditions	100,00 €
5	26050	Preparation For Evacuation	60,00 €
<b>RESIDENT COURSE FEE (€)*</b>			<b>650,00 €</b>

**REMARKS:**

1. The fee for the resident course is fixed at a reduced price in comparison to the sum of all modules offered individually.

## APPENDIX 17

### **TAILORED TRAINING AND ASSOCIATED CHARGES/FEEES**

- MODULES:** -Price is as indicated in the appendix for each course and is calculated on a cost per module per trainee basis.
- SIMUNITION:** -1.20€ per round of 9MM and 1.50€ per round of 5,56MM Simunition (Rounds expended by Sea Trainers will be added to cost). Units may bring/use their own rounds.
- RHIBS:** -200.00€ per hour for one (1) Rigid-Hulled Inflatable Boat (RHIB). Units may bring/use their own RHIBs.
- ROLE PLAYERS:** -50.00€ per Role Player / per day. Units may bring/use their own Role Players.
- SKIFFS/WHALER:** -250.00€ per day per unit.
- UNDERWAY VESSEL:** -Current estimated charge 900.00€ per hour (Charging hours from time of departure from port to time of arrival at port). Final cost TBD after request. Units may bring/use their own vessel. (Directly in touch with the agent)
- HELICOPTER:** - Cost TBD after request. Units may bring/use their own air asset.
- OVERTIME TRAINING:** -Normal working hours are from 07:45 to 15:00 → no extra charges/fees  
-Extended (late) working hours are from 15:00 to 19:30 → 50% extra charges/fees for module  
-Night working hours are from 19:30 to 23:30 → 100% extra charges/fees for module
- SOUDA ISLAND:** -500.00€ per day. Must be requested at least two weeks prior to training execution date.
- FACILITY USAGE:** - from 100.00€ to 900.00€ per day depending on the specific requirements (Classrooms, Auditorium, Simulator, ARIS – ALKYON Platform, CUTA etc.)

**\*Note:** All other costs not referenced will be discussed and agreed upon by the officer financially responsible for the unit and the course OPR. Final approval of unreferenced, extra, or other non-standardized costs (e.g. complex scenarios requiring additional assets/personnel, damaged/lost equipment) incurred must be approved by the Director of Education and Training.



**NMIOTC FINANCIAL AGREEMENT FORM/CANCELLATION POLICY**

**Activity:** .....

**Start/End Date:** .....

**NMIOTC Attendance Regulations**

The attendance of the Courses at NMIOTC is governed by NMIOTC Dir 60-1 CHANGE 11 and STANAG 6025 Edition 2.

**NMIOTC Address**

Allocation of training's final schedule will be given upon completion and submission of below information via e-mail to NMIOTC's OPR's address:

<b>Financial Acknowledgements</b>	<b>Yes/No</b>
I acknowledge that potential <b>financial obligation exists</b> if the course allocation is not utilized or turned back in writing to NMIOTC later than <b>four weeks</b> prior to course start date and in case of relevant services have been already prepaid.	
I acknowledge that the <b>tuition fee per trainee</b> for FY 2021-2022 is in accordance with NMIOTC DIRECTIVE 60-1 CHANGE 11.	

**Payment Method**

(Please select one of the payment methods you will be using for tuition payment).

	<b>Yes/No</b>
The tuition fees will be <b>pre-paid</b> before the beginning of the course.	
The tuition fees will be paid after the course, within <b>60 days</b> to NMIOTC's bank account (applicable only for group payments and tailored trainings).	
The tuition fees will be paid on cash or by credit card (American Express excluded) at the registration process (beginning of the course).	

**NMIOTC** will provide relevant financial documents for tuition fees to the chief of the participating group or to the financial responsible appointed representative.

Please provide the following information concerning the related POC of the group/ship/ organization, for financial issues:

Rank, First/Last Name: .....

Telephone number: .....

Fax number: .....

E-mail address: .....

Date.../.../...

Rank, First/Last Name	Signature	Stamp
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**Cancellation Policy**

NMIOTC courses are in high demand, therefore a late cancellation of a confirmed course significantly impacts NMIOTC's ability to maximize training opportunities for the Alliance and results in a financial loss for NMIOTC. Upon receipt of written confirmation from NMIOTC that your course has been placed on the NMIOTC calendar our cancellation fees apply as follows:

- Cancelation between 30 to 15 days from course start date 10% of student tuition due
- Cancelation between 14 to 8 days from course start date 25% of student tuition due
- Cancelation inside of 1 week from course start date 50% of student tuition due

Please sign the form to indicate that the data it contains is both official and accurate Date.../.../...

Rank, First/Last Name	Signature	Stamp
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**NORTH ATLANTIC TREATY ORGANISATION**  
NATO MARITIME INTERDICTION OPERATIONAL TRAINING CENTRE  
**NMIOTC**  
SOUDA BAY  
73200 CHANIA  
**GREECE**



**INVOICE No ...../2021**

**Date: .....**

**Supplier:** NMIOTC,

**Address:** Chania, Greece, P.S. 73200

**B&F's e-mail address:** [kladosa@nmiotc.nato.int](mailto:kladosa@nmiotc.nato.int), [rousif@nmiotc.nato.int](mailto:rousif@nmiotc.nato.int)

Phone / FAX : 0030 28210 85719

**VATNr :** 090153025

**Bank Information:**

NATIONAL BANK OF GREECE

**BANK ACCOUNT:** 494/540010-48

**IBAN:** GR 38 0110 4940 0000 4945 4001 048

**BIC:** ETHN GRAA

Course/Modules	
Start/End Date	
Group's Name	
Number of Trainees (only for ship / group costing)	
Nationality	
Organization or Agency	
Course Fee (in euro)	
(+ ) expenses not included in the Course Fee (extra costs)	
(- ) deductions from the Course Fee	
<b>Total</b>	

Student or group's authorized official  
(Rank – First/Last Name)

NMIOTC Budget & Finance Office  
(Rank – First/Last Name)

.....

.....

**PAID CASH**

**OR**

**ON CREDIT  
FOR 60 DAYS**

(Signature, Stamp)

(Signature, Stamp)